URL:http://www.chugai-pharm.co.jp



# Translation

# Organizational and Personnel Changes

February 1, 2012 (Tokyo) - Chugai Pharmaceutical Co., Ltd. [Head office: Chuo-ku, Tokyo; President: Osamu Nagayama] announced today that the company will make organizational and personnel changes, effective March 28 and April 1, 2012.

Effective March 28, 2012

Board Member

Name	New Responsibilities	Old Responsibilities
Osamu	Representative Director,	Representative Director,
Nagayama	Chairman	President
lagayama	CEO	CEO / COO
Motoo Ueno	Representative Director, Deputy	Representative Director, Deputy
	Chairman	President
	Responsible for Corporate Social	In charge of Pharmaceutical
	Responsibility and Audit	Technology
		Responsible for Corporate Social
		Responsibility and Audit
Tatsuro Kosaka	Representative Director,	Director, Executive Vice
	President	President
	COO	In charge of Portfolio
	In charge of Portfolio	Management, Lifecycle
	Management	Management & Marketing and
		Sales
Yoshio Itaya	Director, Executive Vice	Senior Vice President
	President	CFO, General Manager of
	CFO, General Manager of	Finance Supervisory Div. and
	Finance Supervisory Div.,	General Manager of Finance &
	General Manager of Finance &	Accounting Dept.
	Accounting Dept. and General	
	Manager of IT Supervisory Div.	
Sophie	Board Member	
Kornowski-Bonnet		

- This appointment of the director is subject to approval at the 101st Annual General Meeting of Shareholders.
- The appointment of Yoshio Itaya and Sophie Kornowski-Bonnet as Board Members is subject to approval at the 101st Annual General Meeting of Shareholders, which is scheduled to be convened on March 28, 2012.
- Ryuzo Kodama and Daniel Zabrowski (currently Board Member) are scheduled to retire from the Board Members as of March 28, 2012.

#### Corporate Auditor

Name	New Responsibilities	Old Responsibilities
Hisashi Hara	Corporate Auditor	
Michio Ishizuka	Corporate Auditor	

- The appointment of Hisashi Hara and Michio Ishizuka as Corporate Auditors is subject to approval at the 101st Annual General Meeting of Shareholders, which is scheduled to be convened on March 28, 2012.
- Yasunori Fujii and Toshio Kobayashi are scheduled to retire from Corporate Auditors as of March 28, 2012.

### Substitute Corporate Auditor

Name	New Responsibilities	Old Responsibilities
Yasunori Fujii	Substitute Corporate Auditor	

 The appointment of Yasunori Fujii as a Substitute Corporate Auditor is subject to approval at the 101st Annual General Meeting of Shareholders, which is scheduled to be convened on March 28, 201

Effective April 1, 2012

# [Details of Organizational Changes]

# I. Establishment of Project & Lifecycle Management Unit

- "Project & Lifecycle Management Unit" will be newly established by integrating "Portfolio Management Unit (PMU)" and "Lifecycle Management & Marketing Unit (LMU)," in order to realize efficient R&D resource allocation and maximization of product value.
- "Project & Lifecycle Management Unit" will comprise nine organizations, "R&D Portfolio Management Dept.," "Business Assessment Dept.," "Project Management Dept.," "Oncology Lifecycle Management Dept.," "Primary Lifecycle Management Dept.," "Regulatory Affairs Dept.," "Business Development Dept.," "Intellectual Property Dept.," and "Taipei Branch."

#### II. Establishment of Medical Affairs Div.

\* "Medical Affairs Div." will be newly established, in order to maximize product value based on scientific data by newly establishing an independent organization responsible for medical science, and by consolidating management of medical plan and product research from planning through implementation after launch. "Medical Affairs Div." will comprise four organizations, "Medical Plan Management Dept.," "Medical Education & Training Dept.," "Medical Science Dept.," and "Product Research Dept."

#### III. Restructuring of Sales Div.

#### < Transfer marketing functions to Sales Div. >

In order to consolidate responsibility/control of the sales, marketing functions of LMU will be transferred to Sales Div. Accordingly, the name of Sales Div. will be changed to "Marketing & Sales Div."

> "Marketing & Sales Planning Dept." will be newly established in Marketing & Sales Div.

- Marketing strategy planning function of oncology disease area products of LMU will be transferred to "Oncology Marketing & Sales Promotion Dept."
- Marketing strategy planning function of primary disease area products of LMU and functions of Transplantation Immunology Area Medical Business & Science Dept. will be transferred to "Primary Marketing & Sales Promotion Dept."

#### < Restructuring of Oncology Unit Sales Group>

"Chuo Sales Group" will be newly established in Oncology Unit and will be responsible for core oncology medical institutions.

#### < Restructuring of Primary Unit Sales Group>

- Five Sales Groups in Primary Unit, Tokyo-Nishi, Yokohama, Tokai, Kyoto and Chugoku will be each divided into two organizations. Accordingly, Sales Groups of Tokyo-Tama, Atsugi, Shizuoka, Hokuriku, Hiroshima and Okayama will be newly established in Primary Unit, and Chugoku Sales Group will be abolished.
  - ✓ "Tokyo-Tama Sales Group" will compise Tachikawa General Sections 1 and 2, and Mitaka General Sections 1 and 2 by restructuring Tachikawa General Sect. and Mitaka General Sect. of "Tokyo-Nishi Sales Group."
  - ✓ "Atsugi Sales Group" will comprise Atsugi General Sections 1, 2 and 3 by dividing Atsugi General Sections 1 and 2 of "Yokohama Sales Group" into three sections.
  - ✓ "Shizuoka Sales Group" will comprise three sections transferred from Tokai Sales Group, Shizuoka General Sect., Hamamatsu General Sect. and Numazu General Sect.
  - ✓ "Hokuriku Sales Group" will comprise Toyama General Sect., Fukui General Sect., Ishikawa General Sections 1 and 2, restructuring Ishikawa General Sect., Toyama General Sect., and Fukui General Sect. of "Kyoto Sales Group."
  - ✓ "Hiroshima Sales Group" will comprise five sections transferred from "Chugoku Sales Group," Hiroshima General Sections 1 and 2, Fukuyama General Sect., and Yamaguchi General Sections 1 and 2.
  - ✓ "Okayama Sales Group" will comprise four sections transferred from "Chugoku Sales Group," Tottori General Sect., Shimane General Sect., and Okayama General Sections 1 and 2.
  - ✓ All 32 Kidney sections will be abolished, and 29 General sections will be newly established, resulting in a total of 139 General sections.
  - ✓ Sapporo General Sect.5 will be newly established in "Sapporo Sales Group."
  - ✓ Miyagi General Sect.3 will be established in "Minami-Tohoku Sales Group."
  - ✓ General Sect.4 and Joto General Sections 1 and 2 will be established in "Tokyo-Higashi Sales Group." Accordingly, Joto General Sect. will be abolished.
  - ✓ Setagaya General Section 1 and 2 and Josai General Sect.3 will be newly established in "Tokyo-Nishi Sales Group." Accordingly, Setagaya General Sect. will be abolished.
  - ✓ Chiba General Sect.3 will be newly established in "Chiba Sales Group."
  - ✓ Saitama General Sect.3 will be newly established in "Saitama Sales Group."
  - ✓ Tsukuba General Sections 1 and 2 will be newly established in "Kita-Kanto Sales Group." Accordingly, Tsukuba General Sect. will be abolished.
  - ✓ Niigata General Sect.3 will be newly established in "Koshinetsu Sales Group."
  - ✓ Yokohama General Sect.5 will be newly established in "Yokohama Sales Group."
  - ✓ Nagoya General Sections 4 and 5 and Okazaki General Sections 1 and 2 will be newly

established in "Aichi Sales Group." Accordingly, Okazaki General Sect. will be abolished.

- ✓ Kyoto General Sect.3 and Shiga General Sections 1 and 2 will be newly established in "Kyoto Sales Group." Accordingly, Shiga General Sect. will be abolished.
- ✓ General Sect.3 and Higashi-Osaka General Sections 1 and 2 will be newly established in "Osaka-Kita Sales Group." Accordingly, Higashi-Osaka General Sect. will be abolished.
- ✓ Nara Sections 1 and 2 and Wakayama General Sections 1 and 2 will be newly established in "Osaka-Minami Sales Group." Accordingly, Nara General Sect. and Wakayama General Sect. will be abolished.
- ✓ Kobe Sect. 3, Hanshin General Sections 1 and 2 and Himeji General Sections 1 and 2 will be newly established in "Hyogo Sales Group." Accordingly, Hanshin General Sect. and Himeji General Sect. will be abolished.
- ✓ Fukuoka General Sect.3 and Kitakyushu General Sect.3 will be newly established in "Kyushu-Kita Sales Group."

# [Details of Personnel Changes]

Board Member

Name	New Responsibilities	Old Responsibilities
Tatsuro	Representative Director, President	Representative Director, President
Kosaka	COO	COO
	In charge of Pharmaceutical	In charge of Portfolio Management
	Technology	

#### **Executive Officers**

Name	New Responsibilities	Old Responsibilities
Yutaka	Senior Vice President	Senior Vice President
Tanaka	Head of Project & Lifecycle	Head of Lifecycle Management &
	Management Unit	Marketing Unit, Overseas
	In charge of Research, Clinical	Development
	Development and Medical Affairs	
Toshihiko	Vice President	Vice President
Komori	Deputy Head of Project & Lifecycle	Head of Portfolio Management Unit
	Management Unit	
	Responsible for R&D Portfolio,	
	Business Assessment, Regulatory	
	Affairs, Intellectual Property,	
	Overseas Development	
Akio Tanaka	Vice President	Vice President
	Deputy General Manager of	Deputy General Manager of Sales
	Marketing & Sales Div.	Div.
	Responsible for Bone Disease Area	Responsible for Medical Promotion
		and Product Research

# Executive Officers (cont.)

Name	New Responsibilities	Old Responsibilities
Keiji Kono	Vice President	Vice President
	Deputy General Manager of	Deputy Head of Lifecycle
	Marketing & Sales Div.	Management & Marketing Unit
	Responsible for Marketing & Sales	
	Planning, Marketing & Sales	
	Coordination, Marketing & Sales	
	Human Resource, Overseas	
	Business	
Hitoshi	Vice President	Vice President
Kuboniwa	General Manager of Pharmaceutical	Department Manager of PT Planning
	Technology Div.	Dept., Pharmaceutical Technology
		Div.
Minoru	Vice President	Vice President
Machida	Deputy General Manager of	Deputy General Manager of
	Pharmaceutical Technology Div.	Pharmaceutical Technology Div. and
		Chugai Pharma Manufacturing Co.,
		Ltd. (President)

### Associate Vice President

Name	New Responsibilities	Old Responsibilities
Shin-Ichi	Associate Vice President	Associate Vice President
Nihira	General Manager of Medical Affairs	Department Manager of Lifecycle
	Div.	Management Dept. 1, Lifecycle
		Management & Marketing Unit

# **Department Managers**

Name	New Responsibilities	Old Responsibilities
Hisanori	Department Manager of R&D	Department Manager of R&D
Takanashi	Portfolio Management Dept., Project	Portfolio Management Dept., Portfolio
	& Lifecycle Management Unit	Management Unit
Yoshiyuki	Department Manager of Business	Senior Specialist of Corporate
Yano	Assessment Dept., Project &	Planning Dept., Corporate Planning
	Lifecycle Management Unit	Supervisory Div.
Hitoshi Hibino	Department Manager of Project	Department Manager of Project
	Management Dept., Project &	Management Dept., Portfolio
	Lifecycle Management Unit	Management Unit
Minoru	Department Manager of Oncology	Senior Specialist of Lifecycle
Watanabe	Lifecycle Management Dept., Project	Management Dept. 1, Lifecycle
	& Lifecycle Management Unit	Management & Marketing Unit
Masayuki	Department Manager of Primary	Department Manager of Lifecycle
Tsuchiya	Lifecycle Management Dept., Project	Management Dept. 3, Lifecycle
	& Lifecycle Management Unit	Management & Marketing Unit

Department Managers (cont.)

Name	New Responsibilities	Old Responsibilities
Morio	Department Manager of Regulatory	Department Manager of Development
Suematsu	Affairs Dept., Project & Lifecycle	Regulatory Affairs Dept., Portfolio
	Management Unit	Management Unit
Tetsuya	Department Manager of Business	Department Manager of Lifecycle
Yamaguchi	Development Dept., Project &	Management Dept. 2, Lifecycle
	Lifecycle Management Unit	Management & Marketing Unit
Masahisa	Department Manager of Intellectual	Department Manager of Intellectual
Yamaguchi	Property Dept., Project & Lifecycle	Property Dept., Portfolio
	Management Unit	Management Unit
Tohru	Department Manager of Medical Plan	Department Manager of Oncology
Ishikawa	Management Dept., Medical Affairs	Medical Promotion Dept., Oncology
	Div.	Unit, Sales Div.
Sumie Tamura	Department Manager of Medical	Department Manager of Primary
	Education & Training Dept., Medical	Medical Promotion Dept., Primary
	Affairs Div.	Unit, Sales Div.
Ryuuichi	Department Manager of Medical	Department Manager of Medical
Kikuchi	Science Dept., Medical Affairs Div.	Science Dept., Lifecycle
		Management & Marketing Unit
Kazushige	Department Manager of Product	Department Manager of Product
Mori	Research Dept., Medical Affairs Div.	Research Dept., Sales Div.
Toshiaki	Department Manager of Marketing &	Department Manager of Planning &
Itagaki	Sales Planning Dept., Marketing &	Research Dept., Lifecycle
	Sales Div.	Management & Marketing Unit
Yuji Sato	Department Manager of PT Planning	Senior Specialist of PT Planning
	Dept., Pharmaceutical Technology	Dept., Pharmaceutical Technology
	Div.	Div.
Mayumi Tohya	Department Manager of CMC	Department Manager of Corporate
	Development Dept., Pharmaceutical	Planning Dept., Chugai Pharma
	Technology Div.	Manufacturing Co., Ltd.
Yasuyuki	Department Manager of Production	Plant Manager of Fujieda Plant,
Sakai	Engineering Dept., Pharmaceutical	Chugai Pharma Manufacturing Co.,
	Technology Div.	Ltd.

# Senior Specialist

Name	New Responsibilities	Old Responsibilities
Keiichi	Senior Specialist of Research Div.	Department Manager of Business
Nakabayashi		Development Dept., Lifecycle
		Management & Marketing Unit

# Subsidiary

Name	New Responsibilities	Old Responsibilities
Yoshiaki	Chugai Pharma Science (Beijing)	Chugai Pharma Science (Beijing)
Someya	Co., Ltd. (President) and Branch	Co., Ltd. (President) and Branch
	Manager of Project & Lifecycle	Manager of Portfolio Management
	Management Unit Taipei Branch	Unit Taipei Branch
Hisayuki	Chugai Pharma Manufacturing Co.,	Plant Manager of Utsunomiya Plant,
Takahata	Ltd. (President)	Chugai Pharma Manufacturing Co.,
		Ltd.